

Press release

16.07.2021

castus® strengthens sales in Brazil: STEQ new distribution partner

Ochsenhausen, 16.07.2021 – castus®, market-leading manufacturer of transfer systems, has named STEQ as its new distribution partner for Brazil.

Since July 01, 2021, STEQ is a strategic partner for castus® transfer systems in Brazil, thus expanding the distribution network in South America.

For nearly 20 years on the market and headquartered in São Paulo, equipment specialist STEQ Com. e Repres. Ltda supports renowned customers from Pharmaceutical, Cosmetic, Veterinary, Chemical, Food and Biotechnology Industries. Its customer base includes Fundação Oswaldo Cruz, Pfizer, Bayer and GSK.

Jürgen Hoffmann, Managing Director of castus®: "We are very happy to have STEQ on board as a competent, strong and experienced partner for the representation of our transfer systems in Brazil. STEQ not only stands out for its technical expertise but is also highly motivated to tackle this new task and successfully market our system solutions."

Steffen Coatti, Team Lead Sales at castus®: "Brazil is a future market with enormous growth potential. By working with STEQ, we can expand our sales activities in South America and are broadly positioned for future developments."

STEQ incorporates the entire range of transfer systems into its product portfolio to provide an even broader spectrum of pharmaceutical technology. Each project is managed individually for each customer - both companies attach great importance to comprehensive commitment, quality and reliability in project support.

Sales partner: STEQ

Founded in 2001, STEQ Com. e Repres. Ltda represents the world's leading manufacturers of equipment for the Pharmaceutical, Cosmetic, Veterinary, Chemical, Food and Biotechnology Industries, in addition to Vivariums and R&D Laboratories. With high-tech products, technical know-how and customized support, STEQ assists companies in the development of complete technical solutions.

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